

RELATIONSHIP MANAGER ASIA WITH TRANSFERABLE ASSETS

(Min SGD 50 million, the first semester)

Roles and duties

Secure transfer of own clients' assets to RSPL (ie deposit with RSPL custodian banks and make clients sign a RSPL management mandate).

The minimum cumulative asset gathering targets are:

- 1st semester SGD 50 million
 - 1st year SGD 70 million
 - 2nd year SGD 100 million
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- Generate new business and maintain existing clients' portfolios in the Asia area market.
 - Identify opportunities and cross selling additional products to clients if compatible with their profile.
 - Propose investment solutions in accordance with the Reyl group investment team.
 - Bonus based on revenues generated by the RM.

Profile & Qualifications

- University Degree
- Strong analytical, organizational and technical skills
- Initiative, client minded, proven commercial capabilities
- Willingness to work in a dynamic and stimulating company and environment
- Prepared to travel often - work experience in an international context would be an asset
- Min 5 year experience in a Private Wealth management company or Private Bank
- English and one other Asian language are required, Mandarin an asset

To apply for this position, please send your cover letter and CV by mail at rh@reyl.ch.